

# Medical Advisor

Job ID

REQ-10071264

Feb 04, 2026

LOC\_HK

## About the Role

Key Responsibilities :

### Medical Expert (ME) Management

- Build Medical Experts Engagement Plan (MEEP) for strategic execution. Develop professional relationships with MEs with insight on launched and pipelines products. Proactively visit, track, analyze and reports on Medical Experts advocacy, contribution and publication status in required system management tool as appropriate. Develop and implement the medical strategy for assigned therapeutic areas by taking account of the latest country, regional and global developments, reflecting relevant patient, scientific and clinical insights.
- Shape treatment landscape, identify and fulfil unmet medical needs including diagnoses, provide early access (via clinical trials, MAP), embrace innovation/technology, collaboration with the region/China.
- Scientific support of speaker training activities as necessary with timely feedback. Prepare and tailor speaker slides in alignment with P3 and medical strategies. Use evolution of scientific knowledge to connect changes in clinical practices and to inform impact and tailor interactions

### Execution of Medical Strategy and Projects

- Collaborate with internal stakeholders to develop and implement the medical strategy for assigned therapeutic areas by taking account of the latest country, regional and global developments, reflecting relevant patient, scientific and clinical insights.
- Design, conduct and publish local Phase IV studies to answer country relevant/scientific questions. Ensure key information about clinical insight needs of country medical experts and customers, is provided to internal partners, including marketing and clinical development teams.

### Information Management and Meeting/Events

- May function as the Novartis medical speaker to present at Novartis/Society sponsored activities for up-to-date data based scientific and clinical information on Novartis product(s). Implement, ensure execution of product-specific strategic and tactical plans under IPS aligned strategy. Liaise and provide up-to-date medical support to facilitate listing of products in medical guidelines, formularies as appropriate. Participate in cross functional meetings as appropriate and sharing feedback of targeting MEs advocacy and contribution.
- Manage unsolicited requests /objections comply with internal and local regulatory requirements. Respond to unsolicited requests from MEs and other key stakeholders by sharing data on Novartis products. Provide valid and timely interpretation of medical data from medical research in assigned therapeutic area and identify appropriate communication strategy for external and internal stakeholders. Serve as local medical resource for disease area and compound training to Novartis associates when necessary. Evaluate the impact of competitive information and share internally and externally as post meeting deliverables. Keep up to date with key developments in own assigned therapeutic areas, including Novartis and competitor products and broader developments. Provide and discuss scientific information and data regarding pipeline (when necessary) and new launched products to healthcare professionals to ensure quality and accuracy of key medical and scientific information on new treatment options by face to face visits speaker training and scientific communications. Provide speaker training to health care professionals to support the best use of new therapies developed by Novartis.
- Coordinate review and approval of medical materials and locally developed promotional materials; ensure medical materials provided from global or region for stakeholder engagement and events are tailored to local needs, and

reviewed/approved per local/P3 guidelines

### Clinical Trials and Medical Affairs Studies

- Contribute to the identification and recommendation of appropriate ME involvement and participation in Novartis sponsored clinical trials (PMS, Phase III and Phase IV studies) from assigned region. Conduct or coordinate third party trials/animal studies/registry or epidemiology programs in assigned region and operation /follow-up the above program with Trial Master File to archive all relevant documents in align with Novartis SOPs. Evaluate requests to research fund as they pertain to Medical Affairs activities. Ensure key information about clinical insight needs of country MEs and customers, is provided to internal partners, including marketing and clinical development teams.
- Provide medical/scientific input into the development and execution of clinical trial or clinical research related activities, including initiation and oversight of clinical studies / clinical research within the respective therapeutic area. Support country strategy for Non Interventional Studies/Investigator Initiated Trial activities.

### Essential Requirements:

- MD, PharmD, PHD, or science post-graduate with proven record of at least 5-years experiences in medical affairs.
- Must have proven competencies influencing skills, clinical research insight, medical strategy, business and market knowledge.
- Demonstrated ability to build strong relationships with internal, external key stakeholders and in a cross functional environment.
- Ability to research, analyze and communicate scientific and medical information to a broad range of audiences.
- Understanding of ethical guidelines relevant to the pharmaceutical industry.
- Adept in identifying and solving problems.
- Fluent in English and Chinese (oral and written).

### Desirable Requirements:

- Above average communication skills both oral and written.
- Adaptable to a dynamic, fast-changing working environment.
- Excellent interpersonal skills – can easily relate with people across different levels especially with investigator

## **Role Requirements**

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IM

Business Unit

Development

Location

LOC\_HK

Site

Hong Kong

Company / Legal Entity

HK02 (FCRS = HK002) Novartis Pharma

Functional Area

FCT\_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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