

Sourcing Manager - Network Services

Job ID

REQ-10072628

Mar 18, 2026

LOC_IN

About the Role

Major accountabilities:

- Lead end-to-end sourcing initiatives across IT domains, including requirements gathering, specification definition, demand management, and execution of sourcing strategies.
- Plan, organize, and manage procurement projects by balancing priorities, resources, budgets, risks, and constraints to meet defined objectives and timelines.
- Execute the complete Source-to-Contract (S2C) process, including market analysis, strategy development, RFP management, supplier evaluation, and contract negotiation using fact-based, adaptive negotiation approaches.
- Partner with stakeholders to identify cost-effective demand management opportunities that support IT, business, and Procurement goals.
- Ensure strategic alignment between business requirements and Novartis procurement strategies, driving consistency, transparency, and compliance.
- Analyze and challenge specifications to optimize requirements, improve supplier competitiveness, and maximize value for internal customers.
- Build and sustain strong stakeholder relationships, demonstrating an understanding of business priorities, operating models, and cross-functional dependencies.
- Drive continuous improvement, contributing to year-on-year productivity, process enhancements, and value delivery.

Minimum Requirements

- 5–10 years of experience in IT Procurement or Technology Sourcing.
- Strong project management capabilities with demonstrated experience leading complex cross-functional initiatives.
- Proven stakeholder management skills with the ability to influence at multiple organizational levels.
- Expertise in vendor management, including performance evaluation, governance, and relationship management.
- Experience in root cause analysis, problem-solving, and customer needs assessment.
- Excellent verbal and written communication skills in English.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_TO

Business Unit

Purchasing & Sourcing

Location

LOC_IN

Site

Hyderabad (Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area
FCT_PR
Job Type
Full time
Employment Type
Regular
Shift Work
No
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