

Regional Director of MSLs, Onc Radioligand Therapies South East Region / ATL Remote

Job ID

REQ-10070451

Mar 30, 2026

LOC_US

About the Role

What you will bring to the role:

- Minimum graduate degree in science or a healthcare degree required; doctoral degree (MD, PharmD, DNP, PhD, etc.) strongly preferred.
- Minimum 7 years in pharmaceutical industry with roles of increasing complexity and responsibility required.
- Minimum of 7 years' experience in a Field-based position within the pharmaceutical industry or as a MSL is strongly preferred.
- Knowledge of clinical medicine, disease management, and medical research practices strongly preferred.
- Previous management experience of field-based associates preferred.
- Must possess a thorough understanding of the FDA, OIG, HIPAA, PhRMA Code and other ethical guidelines relevant to the pharmaceutical industry, to ensure compliance with these external as well as internal guidelines and standard operating procedures.
- Must be able to organize, prioritize and work effectively in a constantly changing environment.
- Working knowledge of Microsoft Office Suite (Word, PowerPoint, Excel), Apple device operation, digital tools / platforms, virtual customer platforms engagement platforms and associated hardware is required.
- Must be strong team player who can effectively collaborate cross-functionally in a highly matrixed organization.
- Must have strategic mindset, strong business acumen and ability to navigate complex healthcare landscape able to identify, network and partner with medical experts, including thought leaders, large group practices, medical directors, and pharmacy directors is required.
- The ability to give and receive feedback and the ability to coach to optimal performance to their direct reports is required.
- Must be driven more by the success of others / team than personal success.
- Excellent interpersonal, verbal and written communication, and presentation skills are required.
- Conduct yourself with the highest ethical standards and adhere to Novartis Code of Conduct. Comply with all relevant laws and regulations and Novartis Ethics, Risk & Compliance policies, and procedures.
- Must conduct themselves with highest ethical standards and adhere to Novartis Code of Conduct. Comply with all relevant state and federal laws and regulations and Novartis Ethics, Risk & Compliance and other company policies, and procedures, and ensure others around him/her do the same.
- Works to ensure a diverse and inclusive environment free from all forms of discrimination and harassment
- This is a field based, customer-facing position that is associated with approximately 60-70% travel, ability to travel required.

NOTE: Above level experience criteria are not an exhaustive list

Field roles with a dedicated training period only:

The individual hired for this role will be required to successfully complete certain initial training, including home study, in eight (8) or fewer hours per day and forty (40) or fewer hours per week.

Field roles with a company car: Driving is an essential function of this role, meaning it is fundamental to the purpose of this job and cannot be eliminated. Because driving is an essential function of the role, you must have a fully valid and unrestricted driver's license to be qualified for this role. The company provides reasonable accommodations for otherwise qualified individuals with medical restrictions, if an accommodation can be provided without eliminating the essential function of driving.

The pay range for this position at commencement of employment is expected to be between \$261,100 - \$484,900 a year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions.

To learn more about the culture, rewards and benefits we offer our people [click here](#).

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IU

Business Unit

Marketing

Location

LOC_US

Site

Atlanta (Georgia)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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