

Franchise Medical Head

Job ID

REQ-10074120

Apr 02, 2026

LOC_SA

About the Role

- Develop and execute the Franchise Medical Strategy aligned with global and regional strategy including integrated planning for launch readiness, lifecycle management and patient access
- Translate strategy into an operational medical plan for the country or cluster.
- Lead and develop the Franchise Medical team (Medical leads, MSLs, etc.).
- Ensure strong alignment with commercial, regulatory, and access strategies.
- Maintain high standards of medical and scientific credibility within the organization.
- Oversee medical information, evidence generation, and scientific exchange with stakeholders.
- Ensure compliance with pharmacovigilance and regulatory standards.
- Provide medical insights to shape clinical practice and healthcare policy.
- Support and oversee: Clinical trials (Phase I–IV), Investigator-initiated studies (IITs), Non-interventional studies (NIS)

Requirements:

- MD/MBBS/PharmD/PhD in Lifesciences. MBA is a plus
- More than 10 years' experience in Medical Affairs function in pharmaceutical industry
- Experience with specialty products
- Experience and familiar with healthcare landscape in Saudi Arabia
- Significant leadership experience, and proven ability to manage and motivate team of diverse backgrounds

Novartis is committed to building an outstanding, inclusive work environment and diverse team representative of the patients and communities we serve.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Development

Location

LOC_SA

Site

Riyadh
Company / Legal Entity
SA01 (FCRS = SA001) Novartis Saudi Arabia Ltd
Functional Area
FCT_RD
Job Type
Full time
Employment Type
Regular
Shift Work
No
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