

# Associate Director, Operations Expert

Job ID

REQ-10074418

Apr 02, 2026

LOC\_US

## About the Role

Key Responsibilities:

- Responsible for oversight of assigned PCS & PKS study externalization processes and for working with the PCS & PKS Project Team Member (PTM) and PCS & PKS Line Functions to create realistic project plans. Coordinate the project plan execution to ensure accurate study initiation and scheduling in alignment with project milestones. Drive project timelines, considering the project prioritization as set by the Therapeutic Area (TA).
- As an active member of assigned Project/Strategy Teams, responsible for optimizing and consolidating study requirements, influencing and selecting internal and external study placements and the Contract Research organization(s) (CROs) to meet project/study deadline.
- Keep Project Manager and PTM informed on schedule and cost changes, adjust grants and POs as necessary, and flag resource shortages that may impact project execution and/or timelines.
- Lead interactions with Novartis qualified CROs to initiate study planning, obtain pricing/quotations, initiate the funding process and authorize the Study start. Responsible for forecasting and establishing a budget for externally planned studies for each assigned project plan and maintain overall budget and forecast accuracy in internal tracking systems.
- Support an integrated scientific outsourcing strategy in support of the assigned project within the framework of PCS & PKS. Participate in and/or directly contribute to new scientific and technical needs related to a TA that are supported either internally or by the global PCS & PKS outsourcing strategies
- Suggest and/or lead Operations/External Partnerships operational excellence initiative(s) to deliver more efficient and higher impact services for PCS & PKS (e.g. managing external animal colonies, increasing TM access to animal tissues). Coordinate regular team meetings to review timelines, status and troubleshoot issues in partnership with CRO management, Ops Experts, scientific staff from both organizations, and other stakeholders as applicable (e.g. Procurement, Quality, AWC).
- Serve as a PCS representative in the EPRM risk assessment process. Provide support for maintaining supplier data and facilitate Novartis Commodity Code (NCC) selection throughout supplier onboarding and renewal activities within S360 and MDGS.
- Serves as Operations Expert for PCS Collaborations and initiates contracts and purchase orders via Scientist.com.
- Assist Alliances managers in developing relationships with key and niche providers.

Essential Requirements:

- Bachelor's degree required. Master's or other advanced degree in a scientific/technical area of a PCS or PKS-related discipline desired.
- At least 5 years of experience in the pharmaceutical industry or at a CRO working with small/large molecules in drug development projects
- Possesses excellent project management skills and able to map key deliverables, milestones, and budget forecasts to study plans. PMP certification strongly preferred.
- Outstanding communication and influencing skills – must be able to productively interact with internal and external associates from different countries, disciplines and levels.
- A strong customer focus along with good negotiation skills are required. Prior experience in scientific service functions

or operational support is a plus.

- Ability to work independently within a cross-functional team environment with a flexible mindset and excellent organizational skills.
- Extensive knowledge of tools and processes commonly used in outsourcing and CRO management.
- Must be able to productively collaborate in a global matrix organization and simultaneously lead cross-functional projects in various disciplines as required.

The salary for this position is expected to range between \$132,300 and \$245,700 per year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves. To learn more about the culture, rewards and benefits we offer our people click [here](#).

## Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_RE

Business Unit

Research

Location

LOC\_US

Site

Cambridge (USA)

Company / Legal Entity

U175 (FCRS = US175) Novartis Institutes for BioMedical Research, Inc.

Functional Area

FCT\_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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