

# Strategic Access Manager

Job ID

REQ-10072539

Apr 17, 2026

LOC\_PE

## About the Role

## Key Responsibilities

- Lead the development and submission of patient access and reimbursement dossiers to local authorities.
- Design and execute the local patient access strategy aligned with healthcare system priorities.
- Analyze access data to generate insights that support pricing, reimbursement, and uptake decisions.
- Collaborate cross-functionally to accelerate time to market and expand patient access.
- Manage relationships with external stakeholders to support sustainable access solutions.
- Report technical complaints, adverse events, and special case scenarios within 24 hours, following internal processes.
- Manage compliant distribution of marketing samples where applicable, aligned with local regulations and company standards.

## Essential Requirements

- Five to eight years of experience in market access or patient access within the healthcare or pharmaceutical sector.
- Strong understanding of the national healthcare system and the regulatory environment for medicines.
- Proven experience preparing and submitting reimbursement and patient access dossiers.
- Demonstrated people management experience and ability to lead in cross-functional environments.
- Strong negotiation, analytical, and data interpretation skills to support access and pricing decisions.
- Advanced English proficiency, with the ability to communicate scientific and economic topics clearly.

## Role Requirements

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Division

DIV\_IM

Business Unit

Sales

Location

LOC\_PE

Site

Lima (Pharmaceuticals / GDD / CTS)

Company / Legal Entity

PE01 (FCRS = PE001) Novartis Biosciences Peru

Functional Area

FCT\_MA

Job Type

Full time  
Employment Type  
Regular (Sales Manager)  
Shift Work  
No  
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