

# VP, Medical Team Head, Cardiovascular and Metabolism (CVM)

Job ID

REQ-10074766

Apr 09, 2026

LOC\_US

## About the Role

### Key Responsibilities

- Set and lead the US medical strategy across marketed, pre-launch, and life cycle management indications.
- Shape the healthcare landscape through strategic partnerships and senior-level regulatory engagement, including Food and Drug Administration interactions.
- Advance patient access by partnering on health outcomes and real-world evidence to support reimbursement and clinical adoption.
- Expand the portfolio by leading US medical input into business development and licensing and new product commercialization.
- Drive enterprise impact through cross-functional leadership across Medical, Clinical Development, Global Medical Affairs, and Commercial teams.
- Build and develop high-performing teams while modeling an inclusive, inspired, curious, and unbossed Novartis culture.

### Essential Requirements

- Bachelor's or equivalent 4-Year University Degree required; Doctorate-level degree in MD, DO, PharmD, or PhD in Health Sciences or related field required; Medical Degree (MD, DO) or equivalent preferred.
- Twelve or more years of progressively senior experience in clinical development or medical affairs within the pharmaceutical, biotechnology, or academic institution/clinical practice.
- More than five years of people management and team leadership experience, with a strong track record of developing senior medical talent is preferred.
- Deep understanding of the United States healthcare landscape, including payer dynamics, access pathways, and evolving healthcare system trends.
- Strong clinical research experience, including protocol development, clinical trial operations, and leading patient recruitment strategies.
- Demonstrated expertise in health economics, outcomes research, and real-world evidence to support patient access, reimbursement, and value demonstration.
- Demonstrated enterprise-level influence, with the ability to shape strategy, align senior stakeholders, and drive impact across US and Global organizations.

### Desirable Requirements

- Cardiovascular and metabolic therapeutic area experience, with strong disease-state knowledge and clinical credibility.
- Established relationships with medical experts and professional societies within the cardiovascular or metabolic landscape.

The salary for this position is expected to range between \$318,500 and \$591,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people [click here](#).

## Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IU

Business Unit

Marketing

Location

LOC\_US

Site

East Hanover (New Jersey)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

LOC\_US

Functional Area

FCT\_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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