

APAC Operational Excellence Head and China Robotic Sourcing Advisor

Job ID

REQ-10075584

Apr 27, 2026

LOC_CN

About the Role

- MAJOR ACCOUNTABILITIES
- Coordinate the local service delivery of operational processes
- Coordinate the local service delivery of one or more operational processes in the assigned country or countries, provided by the Global Services Centres or third party providers.
- Ensure that globally provided services, processes and tools are being implemented in a standardized, efficient and compliant way to the benefit of the end-user community.
- Partner with category teams, Global Service Centres and Global Process Owners and a strong business partnering with department Heads and CFOs.
- Ensure close business partnering with the country stakeholders regarding all operational processes including compliance.
- Lead country and NGSC implementation, change management and adoption of global procurement systems, standards, processes and procedures.
- Drive standardization, continuous improvement and simplification.
- Explore opportunities across clusters/towers to drive projects to enhance impact
- Generate analysis with strong business insights to lead relevant projects to improve both productivity and region other KPIs
- Given working in dynamic market, the role is requested to go beyond global to drive best practice and innovation
- Single Source of Information and Data Hub
- Reliable information hub and data hub for APAC region, proactively collect and share region business insights to drive productivity.
- Work as APAC internal consultant for further improvement.
- Market intelligence/ study China robotics market to provide reliable/high quality vendors and support global sourcing.
- Strong business knowledge and insights on China robotics industry
- Manage global senior stakeholders to drive projects improvements

KEY PERFORMANCE INDICATORS / MEASURES OF SUCCESS

- Rich experience in managing countries/regions so that the role can well understand countries needs then initiate effective OE solutions
- Excellent service orientation for End Users in the following areas:
 - Process & System rollouts,
 - Trainings & Communications
 - Service Catalogue and Hands Free Procurement
- Continued automation of the procurement environment.
- Improved Content Enablement capability.

- Effectively lead region projects to support countries to achieve KPIs

EDUCATION EXPERIENCE

EDUCATION:

- Master's degree/Advanced degree in Business, Organization development, Human resource management or similar is required.
- Additional qualifications (CIPS, Project Management, etc.) or similar professional qualifications are preferred.

EXPERIENCE:

- > 10 years of relevant business experience (industry specific experience).
- Preferably > 5 years of experience in Procurement or other related experience within the Pharmaceutical industry, preferably in category management, supplier management, or related area, with a focus in with a focus in the <Category or area> domain.
- Strong project management or other leadership experience.

LANGUAGES

Excellent spoken and written English and Chinese.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_TO

Business Unit

Purchasing & Sourcing

Location

LOC_CN

Site

Shanghai (Shanghai)

Company / Legal Entity

CN14 (FCRS = CN014) China Novartis Institutes for BioMedical Research Co., Ltd.

Functional Area

FCT_PR

Job Type

Full time

Employment Type

Regular

Shift Work

No

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