

Director Health Economics and Outcomes Research (HEOR)

Job ID

REQ-10076872

May 15, 2026

LOC_US

About the Role

Major Responsibilities:

- Represent the HEOR team in Medical Strategy Teams in the development of medical and HEOR strategies to demonstrate the value of products to payers, clinical decision-makers and patients.
- Proactively generate and communicate evidence necessary to optimize patient access and value of Novartis products in the US market.
- Exhibit medical leadership in strategic alignment with other areas and proactively propose new impactful ideas in cross-functional teams.
- Manage multiple HEOR projects, associated budgets and external & internal partners, while ensuring a high level of scientific rigor and alignment with stakeholders.
- Build robust external institutional and individual level partnerships as needed.
- Effectively communicate impactful research to diverse audiences.
- Publish and present impactful research at scientific conferences and forums.
- Business Partnering – Effectively partner with internal stakeholders at strategic and tactical levels to shape research partnerships; generate and disseminate robust HEOR findings in support of external stakeholders including SOCs and payers.
- AI Fluency & Digital Enablement - Leverages AI tools to streamline tasks, generate content, and support decision-making, demonstrating practical fluency in prompting, interpreting, and refining AI outputs to improve work quality and efficiency.

Education and Work Experience:

Essential Requirements

- An advanced degree (Master's or doctorate) in health economics, statistics, epidemiology, health policy or related field is required.
- A minimum of 8 years' experience in the pharma or healthcare sector, preferably in health economics, market access or related functions/fields is required.
- Substantial experience in shaping HEOR and RWE strategy and hands-on execution supporting inline and pipeline products is required.
- Candidates have consistently demonstrated ability to lead and execute and drive excellence in cross-functional teams both within their direct area of responsibility and across their organization.
- Expert knowledge of Health Economics, Outcomes Research, and Real-World Evidence including study design, methodologies, modeling, data sources and analyses is required.
- Deep knowledge of US healthcare financing and delivery system, US payer environment, evolving trends and competitive landscape is required.

Preferred Requirements

- PhD or PharmD with strong focus in Health Economics, Public Health, Epidemiology or related field preferred.
- Experience engaging or partnering with external organizations (e.g., SOCs, payers, universities, value assessors, regulatory agencies, etc.) is strongly preferred.

Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500 and \$344,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IU

Business Unit

General Management

Location

LOC_US

Site

Remote Position (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

FCT_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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