

# Vice President, Head US Medical Immunology

Job ID

REQ-10078951

Jun 01, 2026

LOC\_US

## About the Role

### Key Responsibilities

- Create deep functional bench strength by identifying, attracting, and developing a best-in-class Clinical Development & Medical Affairs team. Ensure effective coaching and training to build technical and leadership skills for maximum performance and long-term succession planning. Cultivate an inclusive, high-performance environment that values and leverages diversity of thinking, style, and experiences.
- Drive the therapeutic area growth agenda by focusing and aligning resources with key priorities in the region and globally with a focus on the relevant global franchises, with other functions and Corporate/Headquarters groups.
- Develop cross-functional medical strategy aligned with, and supportive of, commercial strategy. Partner with Commercial to provide strategic medical insights to shape the portfolio strategy.
- Own key interfaces with the relevant global franchise team. This includes interacting closely and regularly with team members and Franchise Leadership Team members to foster development of the therapeutic areas' business plans, aligning on patient-centric product and services strategies and plans, facilitating best practice sharing and two-way dialog/feedback between local and global stakeholders, providing regional input into the pre-launch and launch activities, informing the US organization about initiatives/outcomes and providing input into allocation of resources and talent development.
- Partner with Global Development to set strategic direction for Clinical Development & Medical Affairs across development and lifecycle management activities. Provide key strategic input from a US perspective on global clinical development plans.

### Essential Requirements

- Bachelor's or equivalent 4-Year University Degree; Doctorate level degree (MD, PharmD, or PhD in Biological Sciences or related field).
- Twelve or more years of progressively senior experience in clinical development or medical affairs within the pharmaceutical, biotechnology, or academic institution/clinical practice.
- More than five years of people management and team leadership experience, with a strong track record of managing and developing senior medical talent is preferred.
- More than 3 years of experience working in immunology/respiratory area in the pharmaceutical industry.
- Deep understanding of the United States healthcare landscape, including payor dynamics, access pathways, and evolving healthcare system trends. A strong understanding of "good promotional practices" as defined by PhRMA, OIG and ABPI Guidelines, of independent medical education as defined by ACCME.
- Strong clinical research experience, including protocol development, clinical trial operations, and leading patient recruitment strategies.
- Demonstrated expertise in health economics, outcomes research, and real-world evidence to support patient access, reimbursement, and value demonstration.
- Demonstrated enterprise-level influence, with the ability to shape strategy, align senior stakeholders, and drive impact across US and Global organizations.

### Desirable Requirements

- Medical Degree with Board Certification in a relevant specialty
- Experience presenting at major international medical congresses and engaging global scientific communities

The salary for this position is expected to range between \$318,500 and \$591,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people [click here](#).

## Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IU

Business Unit

Marketing

Location

LOC\_US

Site

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

LOC\_US

Functional Area

FCT\_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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