

# SSO Site Partnership Manager

Job ID

REQ-10078095

Jun 02, 2026

LOC\_AR

## About the Role

### Key Responsibilities

- Build and manage strategic partnerships with high-potential clinical trial sites to drive portfolio execution
- Develop and implement tailored Site Partnership Strategy Plans aligned with site needs and capabilities
- Act as primary contact for all study-related topics across therapeutic areas at assigned sites
- Drive improvements in study start-up timelines, patient recruitment, and overall site performance
- Define and track success metrics, including patient volume, timelines, and study quality outcomes
- Collaborate cross-functionally to align site engagement strategies with country and global priorities
- Support feasibility assessments and early site engagement to accelerate study initiation readiness
- Analyze site performance data to identify strengths, gaps, and opportunities for optimization
- Facilitate negotiation of study budgets, contracts, and related agreements with site stakeholders
- Share site insights and best practices internally to guide site selection and portfolio decisions

### Essential Requirements

- Bachelor's degree in a scientific or health-related field
- Minimum five years of experience in clinical research or clinical trial oversight
- Proven experience managing study execution or monitoring clinical trials
- Strong understanding of clinical drug development processes and study delivery
- Knowledge of international regulatory standards including Good Clinical Practice and health authority requirements
- Ability to lead and influence in a matrix environment without direct reports
- Strong project management skills with ability to manage complex priorities and solve problems effectively
- Excellent communication and stakeholder engagement skills in a global environment

### Desirable Requirements

- Advanced degree in life sciences, clinical research, or project management
- Experience managing strategic partnerships with clinical trial sites or key accounts

## Role Requirements

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Division

DIV\_GD

Business Unit

Development

Location  
LOC\_AR  
Site  
Ramallo (Argentina)  
Company / Legal Entity  
AR01 (FCRS = AR001) Novartis Argentina S.A.

Functional Area  
FCT\_RD  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

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