

# Director, Medical Society Partnerships & Congresses

Job ID

REQ-10079980

Jun 04, 2026

LOC\_IE

## About the Role

Responsibilities:

- Lead the medical society engagement strategy aligned with therapeutic area priorities and priority assets.
- Develop engagement plans that advance shared scientific and medical objectives while strengthening long-term external relationships and organisational trust.
- Develop and sustain strategic relationships with key global medical societies, serving as a primary point of contact and building trusted partnerships through consistent, strategic and value-driven engagement.
- Partner cross-functionally with R&D, Medical, and Commercial teams to ensure medical society engagement plans are integrated, strategically prioritised and aligned to asset needs.
- Monitor the external landscape, including society priorities, stakeholder needs, evolving guidelines and competitor activity, to inform partnership strategy and identify new opportunities for engagement.
- Establish success measures and performance indicators to assess the impact of medical society partnerships, including for Novartis, the assets, HCPs, and patients.
- Provide strategic oversight of congress planning, ensuring congress sponsored activities support broader medical society partnership goals and scientific communication priorities.
- Work with Congress Operations and cross-functional partners to support effective execution of congress-related activities, with a focus on strategic direction, objective-setting and integration with partnership plans.
- Drive innovation and operational excellence in external engagement, ensuring all partnership and congress activities comply with legal, regulatory and internal governance requirements.

Essential for the role:

- Advanced degree (e.g. MD, PharmD, PhD) or equivalent in life sciences or healthcare.
- 7+ years experience in pharmaceutical industry or healthcare related environment.
- Significant experience within Medical Affairs or a closely related function.
- Proven ability to build and manage external partnerships with medical societies or healthcare organisations.
- Demonstrated experience in strategic planning and execution across product or asset lifecycle.
- Strong experience working across functions in a complex, matrixed organisation, with excellent stakeholder management skills and ability to influence senior leaders globally.
- Deep understanding of ethical, legal and compliance requirements within the pharmaceutical industry.
- Strong communication skills with ability to translate complex scientific information into clear messaging.

Commitment to Diversity & Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

## Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_GD

Business Unit

Development

Location

LOC\_IE

Site

Dublin (NOCC)

Company / Legal Entity

IE02 (FCRS = IE002) Novartis Ireland Ltd

Functional Area

FCT\_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10079980

## Director, Medical Society Partnerships & Congresses

[Apply to Job](#)

---

**Source URL:** <https://prod1.jobapi.novartis.com.cn/req-10079980-director-medical-society-partnerships-congresses>

### List of links present in page

1. <https://prod1.jobapi.novartis.com.cn/req-10079980-director-medical-society-partnerships-congresses>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. [https://www.novartis.com/sites/novartis\\_com/files/novartis-life-handbook.pdf](https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf)
4. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Dublin-NOCC/Director--Medical-Society-Partnerships---Congresses\\_REQ-10079980-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Dublin-NOCC/Director--Medical-Society-Partnerships---Congresses_REQ-10079980-1)
5. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Dublin-NOCC/Director--Medical-Society-Partnerships---Congresses\\_REQ-10079980-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Dublin-NOCC/Director--Medical-Society-Partnerships---Congresses_REQ-10079980-1)