

Strategic Feasibility Expert

Job ID

REQ-10077819

Jul 22, 2026

LOC_US

About the Role

Key responsibilities:

- Leads the strategic identification, selection of countries and sites for a given Therapeutic Area and individual clinical trials.
- Provides early, strategic feasibility input (including early medical and operational feasibility) for a given therapeutic area (TA), indication, or study, through the utilization of relevant tools, databases, and historical metrics.
- Accountable within the Clinical Trial Team (CTT) for appropriate site identification and anticipating and relaying hurdles/delays for consideration in ultimate selection and timelines.
- Consolidates feasibility feedback and potential site list for CTT decision making. May act as the point of escalation when a site selection or sourcing challenge is identified which can impact the trial timelines.
- Engages internally and externally to identify new investigators /sites. Maintains knowledge of investigators /sites mapping in alignment with TA /indication strategy.
- Maintains awareness of site performance data e.g. recruitment.
- Identifies and maintains relationships with key strategic investigators, sites, and networks for a given indication, program, or TA. Identifies and establishes strategic partnerships as appropriate.
- Works closely with the CTT during protocol development to understand site specifications and to provide robust input into the study operational plan.
- Works closely with the Clinical Finance Manager (CFM) on the early strategic planning and to provide input to site budget, timelines, and TTG impact.
- Works closely with key global stakeholders, including Therapeutic Area (TA) Heads, Clinical Scientists, Translational Medicine Experts (TMEs), Country Organizations (CO), Global Clinical Operations (GCO).

Essential Requirements:

- At least 8 to 10 years' experience in pharmaceutical industry /biotech /CRO drug development environment
- Excellent understanding of drug development process, early clinical development preferred.
- Superior knowledge of clinical trials site selection, global /country specific requirements, timelines and challenges in clinical trial execution process
- Demonstrated ability to work effectively in a global, matrix organization and build strong positive relationships.
- Ability to work independently with demonstrated willingness to make decisions and to take responsibility for such.

Desirable Requirements:

- Advanced computer literacy.
- Excellent organizational skills. Ability to adjust to multiple demands, shifting priorities and unexpected events while maintaining a positive work attitude.

The salary for this position is expected to range between \$152,600 to \$283,400 per year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a

generous time off package including vacation, personal days, holidays and other leaves.
To learn more about the culture, rewards and benefits we offer our people click [here](#).

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_RE

Business Unit

Research

Location

LOC_US

Site

Cambridge (USA)

Company / Legal Entity

U175 (FCRS = US175) Novartis Institutes for BioMedical Research, Inc.

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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