

Medical Science Liaison Hematology - Western Canada

Job ID

REQ-10084375

Jul 30, 2026

LOC_CA

About the Role

Key responsibilities

- Build and maintain strong scientific relationships with targeted external experts across Western Canada, ensuring engagement is credible, compliant, and aligned with territory needs.
- Lead high-quality scientific exchanges on Hematology, applying robust disease-area and product knowledge to support deep data discussions with healthcare professionals and external stakeholders.
- Develop a strong understanding of local territory dynamics, expert networks, and unmet needs to inform field medical priorities and support effective stakeholder engagement planning.
- Act as a proactive field-based medical partner, identifying opportunities to add scientific value through timely insights, expert interactions, and appropriate medical education activities.
- Collaborate cross-functionally with internal medical, commercial, and market access colleagues while maintaining the independence and integrity of the MSL role.
- Gather, synthesize, and communicate relevant external insights from the field to help inform medical strategy and support patient-focused decision making.
- Represent Novartis externally with strong communication, people skills, business acumen, and the ability to translate complex scientific information into clear and meaningful discussions.
- Contribute to a team of three MSLs by sharing knowledge, best practices, and territory learnings; this role has no direct people management responsibilities.
- Ensure all activities are conducted in accordance with applicable compliance, ethical, and scientific standards.

Essential Requirements

- Advanced scientific, medical, or healthcare-related education preferred; relevant MSL or field medical experience in Canada is an asset; strong communication skills are highly desirable for engagement across West Canada.
- Strong scientific knowledge with the ability to conduct credible, in-depth data discussions with external experts.
- Demonstrated ability to build trusted relationships with targeted experts and healthcare stakeholders.
- Solid understanding of territory needs, local healthcare dynamics, and external expert engagement requirements.
- Excellent communication and vulgarization skills, with the ability to translate complex scientific concepts into clear, audience-appropriate messages.
- Proactive mindset, strong interpersonal skills, and the ability to work effectively in a field-based environment.
- Business acumen and strategic thinking to prioritize opportunities and align field activities with medical objectives.
- Strong cross-functional collaboration skills and commitment to compliant, ethical, and patient-focused scientific engagement.

At Novartis Canada, we are determined to be a valued partner and advocate, with a deep understanding of patient needs along the entire care journey – from drug development, to diagnosis, to access and beyond. Part of the way we are doing this is by leveraging data, technology, and partnerships.

Research & Development: we focus on four core therapeutic areas: Cardiovascular, Renal & Metabolic, Immunology, Neuroscience and Oncology. We also develop and deliver treatments through other promoted and established brands, which today are helping millions of patients. Over the last three years, our average annual research and development investment in Canada was over \$30 million, and we conduct clinical trial research in every region throughout Canada.

Commitment to Diversity and Inclusion: Novartis is committed to building outstanding, inclusive work environment and diverse team's representatives of the patients and communities we serve.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Development

Location

LOC_CA

Site

Field Non-Sales (Canada)

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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