

Access Field Manager || śląskie, dolnośląskie, łódzkie, opolskie

Job ID

REQ-10083882

Aug 04, 2026

LOC_PL

About the Role

Key Responsibilities

- Develop and execute regional and hospital access plans for priority products.
- Translate national access strategies into impactful local actions that improve patient access.
- Build trusted relationships with hospitals, payers, regional authorities, and other key stakeholders.
- Lead and support access negotiations to secure reimbursement, formulary inclusion, and product positioning.
- Monitor funding status, budget utilization, and access risks across relevant healthcare accounts.
- Partner with cross-functional teams to remove access barriers and support product lifecycle initiatives.
- Ensure accurate reporting, compliance, and timely escalation of access-related issues.

Essential Requirements

- University degree in life sciences, pharmacy, health economics, or a related discipline.
- Minimum 5 years of experience in market access or related healthcare roles.
- Experience engaging with hospitals, payers, or regional healthcare authorities.
- Strong understanding of healthcare systems, reimbursement processes, and access pathways.
- Proven negotiation, stakeholder management, and account planning capabilities.
- Ability to work collaboratively across functions while maintaining high compliance and ethical standards.

Rewards

At Novartis, we're committed to reimagining medicine together - and rewarding the people who make it happen.

Expected Annual Base Salary Range for role:

- Poland: PLN 198,600 – 368,800

The salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience in accordance with the Novartis pay setting policy and upon joining Novartis will be reviewed periodically.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and minimum 14 weeks paid parental leave.

You will be eligible for a company vehicle or a car allowance in accordance with the applicable local Novartis policies and guidelines.

Pay equity is a fundamental principle of our employment policy and reflects our commitment to create a diverse, equitable and inclusive environment that treats all employees with dignity and respect, as outlined in our Code of Ethics.

Read our [brochure](#) to learn more about our global total rewards offering: https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Commitment to Diversity and Inclusion / EEO paragraph:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range

zł198,600.00 - zł368,800.00

Division

DIV_IM

Business Unit

General Management

Location

LOC_PL

Site

Warsaw

Company / Legal Entity

PL03 (FCRS = PL003) Novartis Poland Sp. z o.o.

Functional Area

FCT_MA

Job Type

Full time

Employment Type

Temporary (Fixed Term)

Shift Work

No

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