

Medical Science Liaison, CRM - West Canada

Job ID

REQ-10080118

Aug 04, 2026

LOC_CA

About the Role

Key responsibilities:

- Create a network of peer-to-peer scientific relationships and develop a network of HCPs for partnership.
- Provide and discuss scientific information and data to ensure concepts are understood and information / insights are gathered to better inform Novartis research and set the overall strategic direction for the company.
- Develop and execute engagement plans that demonstrate an ability to stringently prioritize and strategically engage MEs aligned with business priorities.
- Liaise and provide up-to-date medical information to relevant external groups to ensure evidence-based understanding of Novartis products relative to medical guidelines, and health economic information.
- Demonstrate an entrepreneurial mind set and ability to work within a cross-functional team in a matrix environment.
- Be agile and adaptable to interface and provide value across a continuum of both internal and external stakeholders.

Essential Requirements:

- Must have an advanced degree; Doctorate, PharmD or MD with solid medical/technical background and proven competencies influencing skills, clinical research insight, business and market knowledge.
- Previous experience as an MSL preferred.
- A proven ability to develop and foster peer-to-peer, credible relationships with Medical Experts/decision makers.
- Ability to synthesize complex scientific information and analyze it within strategic and regulatory settings with a strong personal integrity and customer focus.
- Familiarity with reimbursement processes in Canada.

Desirable Requirements:

- Relevant Therapeutic Area background is considered an asset.
- Previous experience in a customer-facing role in the healthcare industry

At Novartis Canada, we are determined to be a valued partner and advocate, with a deep understanding of patient needs along the entire care journey – from drug development, to diagnosis, to access and beyond. Part of the way we are doing this is by leveraging data, technology, and partnerships.

Research & Development: we focus on four core therapeutic areas: Cardiovascular, Renal & Metabolic, Immunology, Neuroscience and Oncology. We also develop and deliver treatments through other promoted and established brands, which today are helping millions of patients. Over the last three years, our average annual research and development investment in Canada was over \$30 million, and we conduct clinical trial research in every region throughout Canada.

Commitment to Diversity and Inclusion: Novartis is committed to building outstanding, inclusive work environment and diverse team's representatives of the patients and communities we serve.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of

smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Marketing

Location

LOC_CA

Site

Field Non-Sales (Canada)

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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