

Country Proc Manager - China Commercial

Job ID

REQ-10081092

Aug 14, 2026

LOC_MY

About the Role

Major Accountabilities

- **Deliver Procurement Strategy Execution:** Implement country/cluster procurement strategies aligned with global priorities and business goals.
- **Drive Cost Efficiency & Productivity:** Own and deliver cost savings, productivity improvements, and payment term enhancements within the scope.
- **Ensure Procurement Compliance:** Maintain high standards of PO compliance, contract compliance, and adherence to procurement processes and systems.
- **Lead End-to-End Procurement Operations:** Oversee the full procurement lifecycle, ensuring seamless execution, policy adherence, and integration with capability centers.
- **Manage Stakeholder Relationships:** Build strong partnerships with business stakeholders, act as a trusted advisor, and align procurement initiatives to business needs.
- **Enable Strategic Supplier Management:** Develop and manage key supplier relationships to drive value, innovation, and cost-effectiveness.
- **Execute Supplier Strategy Locally:** Implement global/regional supplier strategies, including contract execution, supplier onboarding, and tail spend management.
- **Drive Communication & Collaboration:** Ensure effective communication across procurement functions (operations, category teams, compliance) and promote alignment.

Minimum Requirements

- **Educational Qualification:** Bachelor's degree required; preferred in Business, Human Resources, Organizational Development, or related field.
- **Language Proficiency:** Fluency in Mandarin (spoken) is required to support regional/global stakeholder and supplier interactions.
- **Procurement Experience:** 3–5 years of experience in procurement or category management within a multinational or complex organization.
- **Category Expertise (Commercial Preferred):** Strong experience in procurement/category management, with preference for exposure to commercial categories.
- **Cost Optimization & Sourcing Delivery:** Proven track record of delivering cost optimization, sourcing execution, and measurable savings.
- **Supplier Negotiation & Management Skills:** Demonstrated success in supplier negotiations, contracting, and ongoing supplier relationship management.
- **Stakeholder Management & Influence:** Ability to effectively engage and influence senior stakeholders across functions.
- **Change Management Capability:** Experience leading or supporting transformation initiatives and managing change in dynamic environments.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Role Requirements

Division

DIV_TO

Business Unit

Purchasing & Sourcing

Location

LOC_MY

Site

Selangor

Company / Legal Entity

MY01 (FCRS = MY001) Novartis Corporation (Malaysia) Sdn. Bhd. (197101000541)

Functional Area

FCT_PR

Job Type

Full time

Employment Type

Regular

Shift Work

No

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