

Director, Business Excellence Lead - CML

Job ID

REQ-10086110

Sep 11, 2026

LOC_US

About the Role

Key Responsibilities:

- Lead strategic, operational, and business planning recommendations/ plans to GM
- Lead integration of product insights from multiple functions to prioritize the most impactful actions
- Lead preparations for impact reviews with various stakeholders across local and global landscape
- Lead creation of investor relations package and narrative for assigned product(s)
- Lead large cross-functional strategic projects that aim to improve operational efficiency and/or result in significant customer impact
- Run the Product Core Team leadership including the setting of priorities, agendas, action items, and follow-ups
- Partner with finance and insights and analytics to identify criteria for, and measure resource allocation decisions
- Ensures alignment to, compliance with, and ownership of all NPC policies, including the Code of Conduct and all applicable laws and regulations.

Essential Requirements:

Education: Bachelor's Degree is required in relevant area, MBA preferred

- 8+ years in pharmaceutical, biotech, healthcare, or healthcare consulting industry inclusive of at least 2 different types of cross-functional roles/experience
- 2+ years in project management and translation of strategy into execution
- 2+ years leading complex projects requiring global and local alignment
- Minimum 5+ year commercial experience preferably with multi-functional experience in a pharmaceutical, biotech, healthcare, or consulting environment
- Demonstrated strategic acumen Strong analytical skills and an ability to generate insights and develop relevant action plans
- Strong ability to simplify complex concepts & strategies and “tell a story” orally and in writing
- Curious, with excellent listening skills; able to challenge current thinking
- Track record of exceptional performance and execution that drives results

Desirable Requirements:

- Therapeutic Area experience
- 2+ years within a significant consultancy group (e.g. McKinsey, BCG, Bain)
- Global or Regional experience (Projects or full time roles or temporary roles for 6 months or more)

The salary for this position is expected to range between \$185,500.00 and \$344,500.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people click [here](#).

Role Requirements

Division

DIV_IU

Business Unit

General Management

Location

LOC_US

Site

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

FCT_MM

Job Type

Full time

Employment Type

Regular

Shift Work

No

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