

Medical Affairs Head Argentina

Job ID

REQ-10083998

Sep 18, 2026

LOC_AR

About the Role

Main Responsibilities

- Define and execute the country Medical Affairs strategy, ensuring alignment with global priorities while serving as the scientific and medical voice within the Country Leadership Team.
- Shape the external healthcare environment through engagement with policymakers, payers, scientific societies, regulators, KOLs, and healthcare ecosystem partners.
- Ensure scientific excellence, medical integrity, compliance, and governance across all medical activities and stakeholder interactions.
- Lead integrated evidence generation strategies, including RWE, investigator-initiated trials, observational studies, clinical research collaboration, and implementation science initiatives.
- Drive launch excellence across the product lifecycle by leading medical readiness, evidence requirements, KOL engagement, diagnostics, biomarkers, and reimbursement support.
- Build and expand strategic partnerships that improve patient outcomes, healthcare system innovation, access, and guideline development.
- Lead the transformation and development of a high-performing Medical Affairs organization through talent management, capability building, digital enablement, operational excellence, and cultural leadership.

Minimum Requirements (Skills & Experience)

- Medical leadership experience: 10+ years in Medical Affairs, including 3-5 years in senior leadership roles, with proven leadership of large medical teams (10-20+ associates).
- Strategic and business acumen: Strong ability to translate complex scientific, clinical, market, and healthcare system insights into impactful business and medical strategies.
- Launch, access, and evidence expertise: Demonstrated success in launches, HTA, reimbursement, evidence generation (RWE, IITs, MAPs), and collaboration with clinical development.
- External influence and stakeholder engagement: Extensive experience working with KOLs, scientific societies, regulators, payers, policymakers, and other healthcare ecosystem stakeholders.
- People leadership and transformation: Proven track record leading organizational change, building high-performing teams, developing talent, and driving cross-functional collaboration in complex environments.

Role Requirements

Division

DIV_IM

Business Unit

General Management

Location

LOC_AR

Site

Ramallo (Argentina)

Company / Legal Entity

AR01 (FCRS = AR001) Novartis Argentina S.A.

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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