

Head of Medical Affairs

Job ID

REQ-10078859

Sep 25, 2026

LOC_EG

About the Role

Major accountabilities:

- Develop and execute high-quality medical strategies for assigned disease areas and brands across their lifecycle.
- Design and implement innovative medical affairs plans that address medical needs, including real-world evidence generation, health economics and outcomes research, digital solutions, medical education, and scientific communications.
- Serve as a trusted disease area medical expert for cross-functional internal teams and external stakeholders, including healthcare professionals and patient advocacy groups.
- Partner with Medical Leads to shape medical affairs strategies, publication plans, educational initiatives, and external scientific engagement activities.
- Build medical capabilities by developing disease area and product-specific training content for field medical teams.
- Provide medical and scientific input into key brand and program documents, including integrated disease area plans, medical information materials, and safety-related documents.

Requirements

- MD, PhD, MBBS, or equivalent advanced scientific or medical qualification preferred.
- 10+ years of relevant experience in the healthcare or life sciences industry, working with high-performing regional and local medical teams.
- Proven track record of delivering successful medical strategies and supporting innovative medicine launches.
- Strong ability to analyze clinical trial data and translate scientific insights into clear, credible business and medical discussions.
- Deep understanding of clinical practice, evolving treatment landscapes, external industry bodies, and key healthcare system stakeholders.
- Demonstrated people leadership skills, with the ability to collaborate across functions and influence senior stakeholders.
- Fluent in English and Arabic, with strong written and verbal communication skills.

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Novartis is a proud member of the [ILO Global Business and Disability Network](#) and the [Valuable 500](#), promoting the inclusion of people with disabilities in workplaces around the world. We also collaborate with international partners, such as [Disability:IN](#), [Purple Space](#), and [Business Disability Forum](#) to identify and develop best practice solutions to enable people with disabilities to participate as equal members of our organization.

Role Requirements

Division

DIV_IM

Business Unit

General Management

Location

LOC_EG
Site
New Cairo
Company / Legal Entity
EG02 (FCRS = EG002) Novartis Pharma S.A.E
Functional Area
FCT_RD
Job Type
Full time
Employment Type
Regular
Shift Work
No
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