

Therapeutic Area Head, Oncology

Job ID

REQ-10088701

Oct 05, 2026

LOC_EG

About the Role

Major accountabilities:

- Turn regional and global priorities into clear, actionable short- and long-term commercial plans.
- Lead launch readiness for current and future brands and new indications across priority markets.
- Accelerate brand performance through sharp market insights, HCP perspectives, competitive intelligence, and disciplined KPI reviews.
- Create an integrated One Brand Plan that unites cross-functional teams around the biggest opportunities and stakeholder needs.
- Build a powerful thought-leader engagement strategy to support upcoming launches and indications.
- Influence and inspire across markets, regions, and global teams—creating a focused, collaborative one-team culture.
- Bring the commercial voice into pipeline, clinical-development, lifecycle, and business-development decisions.
- Raise the bar for field execution across strategy, messaging, targeting, call planning, and resource allocation.
- Develop future-ready capabilities through inclusive leadership, succession planning, and a strong talent pipeline.

Requirements:

- 10+ years of commercial experience in healthcare or life sciences, with a record of leading high-performing teams.
- Proven P&L ownership and strong commercial management experience.
- Sales and marketing leadership expertise, ideally in oncology or another specialty area.
- Strong knowledge of customers, market dynamics, and competitor strategies; oncology experience is highly valued.
- The ability to influence, collaborate, and deliver results across a complex global matrix.
- Experience bringing innovation into healthcare systems and leading business or organizational transformation.
- Commercial curiosity, digital fluency, strong business acumen, and a hands-on drive for results.

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Novartis is a proud member of the [ILO Global Business and Disability Network](#) and the [Valuable 500](#), promoting the inclusion of people with disabilities in workplaces around the world. We also collaborate with international partners, such as [Disability:IN](#), [Purple Space](#), and [Business Disability Forum](#) to identify and develop best practice solutions to enable people with disabilities to participate as equal members of our organization.

Role Requirements

Division

DIV_IM

Business Unit
General Management
Location
LOC_EG
Site
New Cairo
Company / Legal Entity
EG02 (FCRS = EG002) Novartis Pharma S.A.E
Functional Area
FCT_CM
Job Type
Full time
Employment Type
Regular
Shift Work
No
[Apply to Job](#)

Job ID
REQ-10088701

Therapeutic Area Head, Oncology

[Apply to Job](#)

Source URL: <https://prod1.jobapi.novartis.com.cn/req-10088701-therapeutic-area-head-oncology>

List of links present in page

1. <https://prod1.jobapi.novartis.com.cn/req-10088701-therapeutic-area-head-oncology>
2. <http://www.businessanddisability.org/members/>
3. <https://www.thevaluable500.com/members>
4. <https://disabilityin.org/>
5. <https://www.purplespace.org/>
6. <https://businessdisabilityforum.org.uk/>
7. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-Cairo/Therapeutic-Area-Head--Oncology_REQ-10088701
8. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-Cairo/Therapeutic-Area-Head--Oncology_REQ-10088701